

Message Text

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43

ACTION ARA-10

INFO OCT-01 ISO-00 SS-15 L-03 SP-02 TRSE-00 CIEP-01 SSO-00

CIAE-00 INR-07 NSAE-00 INRE-00 ARAE-00 EB-07 COME-00

OMB-01 /047 W

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O 031645Z SEP 76

FM AMEMBASSY LIMA

TO SECSTATE WASHDC IMMEDIATE 1643

INFO AMCONSUL SAO PAULO IMMEDIATE

C O N F I D E N T I A L LIMA 7984

FOR UNDER SECRETARY MAW, ARA - AMB RYAN, L/EUR - MR. GANTZ, S/P -
DR. EINAUDI, L/ARA - MR. KOZAK, TREASURY - MR. MARESCA
SAO PAULO FOR AMBASSADOR DEAN

E.O. 11652: GDS

TAGS: EDIS, EINV, EIND, EMIN, PFOR, PE
SUBJECT: MARCONA - FINAL ROUND

REF: GANTZ/C. SMITH TELECONS SEPT. 3

1. IN ACCORDANCE REFERENCE TELECON WE NOW EXPECT EINAUDI,
GANTZ AND MARESCA ON TUESDAY MORNING, SEPTEMBER 7, ON BRANIFF
979 AT 710 A.M., AND UNDER SECRETARY MAW TO ARRIVE ON BRANIFF 903
AT 1135 P.M. SEPTEMBER 7. WE WILL OF COURSE MEET AND ASSIST.
(AS YOU KNOW, AMBASSADOR DEAN PLANS TO ARRIVE SEPT. 7, AT 935 P.M.
FROM SAO PAULO.)

2. LOCAL MARCONA REPRESENTATIVE TOM KEHOE HAS BEEN DISCUSSING
TIMING OF MARCONA-MINPECO-CPV NEGOTIATIONS WITH RUBINA AND RUIZ
DE CASTILLA. THEY HAVE INFORMED MARCONA REP THAT GOP COMMISSION
WILL BE MEETING MONDAY, SEPT. 6 AND THEY EXPECT AUTHORIZATION
TO BEGIN FORMAL FINAL ROUND DISCUSSIONS MORNING SEPT. 7. WHILE
MINPECO AND CPV COULD MEET INFORMALLY AND UNOFFICIALLY WITH
MARCONA SEPT. 6, SUCH MEETINGS WOULD ACCOMPLISH LITTLE.
ACCORDINGLY, MARCONS REPS NOW PLAN ARRIVE NIGHT OF SEPT. 6 OR EARLY
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MORNING SEPT. 7 AND BEGIN FORMAL DISCUSSIONS WITH MINPECO AND

CPV MORNING SEPT. 7.

3. WE SPOKE AGAIN ON MORNING SEPT. 3 WITH AMB. WALTER STUBBS ABOUT EXACT TIMING PROPOSED MAW-ARBULU MEETING SEPT. 8 OR 9. AMB. STUBBS EXPRESSED REGRET THAT HE COULD NOT CONFIRM DATE OR HOUR, BUT RE-ITERATED HIS PROMISE TO INFORM US ON THIS POINT AS SOON AS HE COULD. WE OUTLINED TRAVEL PLANS DESCRIBED PARA 1 ABOVE WITH AMB. STUBBS, WHO EXPRESSED HIS SATISFACTION.

4. FOR GANTZ: KEHOE IS DELETING CLAUSE 7, P. 25 REVISED ORE SALES CONTRACT BEING PREPARED FOR PRESENTATION TO MINPECO.

5. WE WILL STAY IN TOUCH OVER WEEKEND WITH ALL PARTIES CONCERNED AND WILL ADVISE YOU OF ANY SIGNIFICANT DEVELOPMENTS. SMITH

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